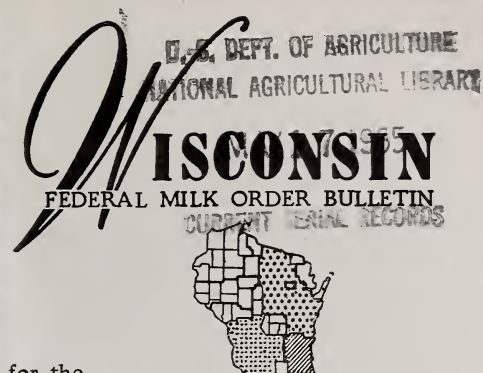
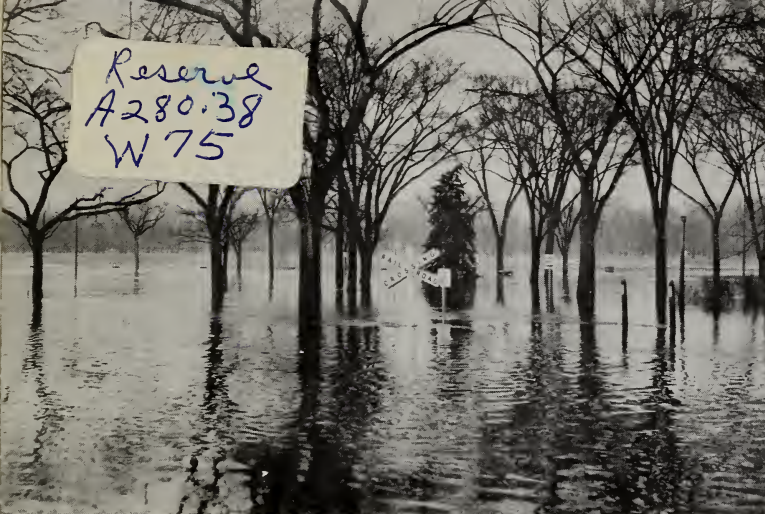


Historic, Archive Document

Do not assume content reflects current scientific knowledge, policies, or practices.



for the
Milwaukee, Northeastern
and Madison Marketing Areas
C. T. McCleery - Market Administrator

APRIL 1965

USDA ISSUES AMENDED ORDER FOR CHICAGO MILK MARKETING AREA

The U. S. Department of Agriculture has issued an amended Federal milk marketing order for the Chicago marketing area, to become effective April 1.

Changes in the amended order were based on evidence presented at public hearings in Chicago and St. Louis. Major changes provide for the deletion of three townships in Lake County, Indiana, from the marketing area; revision of pooling requirements; changes in accounting methods, and consolidation of three price classifications for milk into two classes. Also, prices would be announced f.o.b. marketing area instead of for a zone 55-70 miles from Chicago, and location credits on shipments from country plants are revised.

CATTLE AND CALVES SHIPPED OUT OF WISCONSIN DECLINE 17 PERCENT

Cattle and calves shipped out of Wisconsin, primarily dairy breeds, totaled 138,762 during 1964. This is 17 percent below the year-earlier total of 168,036.

The 11 Northeastern States received 12,064, compared with 9,148 in 1963. Iowa received 34,634 from Wisconsin in 1964, compared with 37,401 in 1963, and was by far the largest importer of Wisconsin cattle and calves. Nebraska, with 11,811, ranked second in importation of Wisconsin cattle and calves during 1964. Shipments to Florida, 2589, were up 22 percent from 1963. North Dakota and South Dakota each received over 10,000 head in 1963 but only 4,937 and 5,630 head respectively last year. (Excerpts "Milk Production", 4-12-65)

— DATA IN BRIEF - FOR THE MAN IN A HURRY —

	<u>Milwaukee Order No. 39</u>		<u>Northeastern Wis. Order No. 45</u>		<u>Madison Order No. 51</u>	
<u>MARCH 1965</u>						
Class I Price & Differential	\$3.66	7.0¢	\$3.52	7.2¢	\$3.66	7.0¢
Class II Price & Differential	\$3.22	6.7¢	\$3.22	6.7¢	\$3.22	6.7¢
Producer Price & Dif'l: Base	\$3.63	6.9¢	\$3.39	7.0¢	\$3.62	6.9¢
Excess	\$3.27	6.9¢			\$3.22	6.9¢
Pounds of Producer Milk	79,907,872		44,789,480		24,032,807	
Percentage in Class I	80.8%		56.4%		75.0%	
<u>APRIL 1965</u>						
Class I Price & Differential	\$3.66	7.0¢	\$3.52	7.2¢	\$3.66	7.0¢

PRODUCER PRICES FOR MARCH 1965

Milwaukee Wisconsin Marketing Area
Federal Order No. 39

Minimum prices per hundredweight to be paid on or before the 15th of each month to producers for 3.5% milk, f.o.b. plant. These prices are subject to a butterfat differential per point over and under 3.5% and to a deduction of 2 cents per hundredweight for marketing service for nonmembers. In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the associations.

The prices listed below do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of minimum requirements.

Name of Handler	Base Price	Excess Price	B.F. Dif'l
Blochowiak Dairy	\$3.60	\$3.22	6.9¢
The Borden Co.	3.62	3.22	6.9
Cedarburg Dairy, Inc.	3.65	3.32	7.0
Christiansen's Dairy	3.64	3.22	6.9
Fairmont Foods Co.	3.64	3.22	6.9
Gehl Guernsey Dairy	3.61	3.22	6.9
Golden Guernsey Dairy	3.61	3.22	6.9
Harmony Dairy Products	3.64	3.22	6.9
Hawthorn-Melody Farms	3.62	3.22	6.9
Healthway Dairy, Inc.	3.67	3.51	7.0
Home Dairy	3.65	3.57	6.9
Keystone Farms	3.63	3.22	7.0
Krueger Dairy	3.66	3.50	7.0
McFarlands' Farm Dairy	3.64	3.22	6.9
Milk Producers Coop.	3.67	3.22	6.9
Mullen's Dairy	3.65	3.36	7.0
Progressive Dairy Prod.	3.67	3.22	6.9
Pure Milk Association	3.69	3.64	7.0
Roets Home Dairy	3.61	3.22	6.9
Schroeder Dairy	3.64	3.22	7.0
Sealtest Foods	3.60	3.22	6.9
Vande Kolk Dairy	3.63	3.54	7.0
Warren Dairy	3.68	3.66	7.0
Wayside Dairy	3.65	3.45	7.0
West Side Dairy, Inc.	3.64	3.32	7.0

WEIGHTED AVERAGES \$3.63 \$3.27 6.9¢

Weighted Average of Base and
Excess Prices for Information: \$3.58

UNIFORM PRICES AND

COMPUTATION

MARCH 1965

Producer Milk in Class I

Producer Milk in Class II

Total Milk and Value Before Adjustments
Adjustments for Value of:

Overage Deducted from Classes I & II
Beginning Inventory Reclassification
Other Source Milk Deducted from Class I
Butterfat More or Less than 3.5 Percent
Plant Location Differentials
Half of Producer-Equalization Fund

Aggregate Value

Excess Milk and Value

Average Price and Net Value

Reserve to Producer-Equalization Fund

Prices to Producers for 3.5% Milk

* Subject to location differentials. These minimum pay prices

MANUFACTURING PRICES AND

Year and Month	92 Score Butter Chicago	Cheddar Cheese Wis.	Spray Dry Skim	Basic Formula Price	Handler B'fat Dif'l C.I.* C.II
1964	cents	cents	cents	dol.	cents
Mar.	57.97	34.19	14.25	3.16	7.0 6.7
Apr.	57.97	33.81	14.19	3.15	7.0 6.7
May	57.97	33.70	14.22	3.12	7.0 6.7
June	57.97	33.75	14.24	3.12	7.0 6.7
July	58.00	33.75	14.23	3.11	7.0 6.7
Aug.	59.51	34.38	14.30	3.12	7.0 6.8
Sep.	61.32	36.31	14.30	3.15	7.1 7.1
Oct.	60.47	36.75	14.29	3.24	7.4 7.0
Nov.	62.27	36.75	14.23	3.27	7.3 7.2
Dec.	59.24	36.75	14.20	3.29	7.5 6.8
1965					
Jan.	58.00	35.38	14.23	3.29	7.1 6.7
Feb.	57.99	35.25	14.27	3.25	7.0 6.7
Mar.	57.99	35.25	14.25	3.22	7.0 6.7
Apr.				3.22	7.0

*Exception, Order 45 is .125 x the butter price (Col. 1) for the preceding month. April is 7.2¢.

OF UNIFORM PRICES

prices do not include any premium payments which may be paid by handlers.

FEDERAL ORDER PRICES FOR WISCONSIN AREAS - NO. 39, NO. 45, NO. 51

** Weighted averages are shown for Milwaukee and all markets when base and excess prices are in effect.

UTILIZATION AND CLASSIFICATION

FEDERAL ORDERS

— MILWAUKEE MARKET NO. 39 —

I T E M	March 1965		February 1965		March 1964	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK						
Packaged Products:						
Fluid Milk	49,985	3.5	44,598	3.5	46,983	3.5
Flavored Milk	2,082	3.5	1,783	3.5	1,751	3.5
2% Skim Milk, Solids Added	4,916	2.1	4,406	2.1	3,717	2.1
" " " , Plain	1,803	2.1	1,490	2.1	1,452	2.2
Skim Milk, Solids Added	2,154	.4	1,904	.4	1,928	.4
Plain Skim	1,006	.6	887	.7	997	.7
Buttermilk	623	1.0	568	1.1	481	1.0
Flavored Milk Drink	258	.4	236	.4	194	.6
Half & Half	1,010	12.5	995	12.5	1,001	12.5
Light Cream	39	19.0	37	18.8	41	18.9
Whipping Cream	192	33.6	178	33.6	235	33.0
Cultured Cream	270	18.4	258	18.5	237	18.6
Subtotal	64,338	3.5	57,340	3.5	59,017	3.5
Bulk Sales to Nonhandlers	608	3.8	452	3.7	628	3.7
Unaccounted for Milk	197	4.8	197	5.9	289	5.5
Total Utilized in Class I	65,143	3.5	57,989	3.5	59,934	3.5
Nonpool Receipts*	-606	3.2	-340	4.6	-109	5.2
CLASS I - PRODUCER MILK	64,537	3.5	57,649	3.5	59,825	3.5
CLASS II MILK						
Bakeries et al.	118	11.0	121	13.7	163	10.2
Cottage Cheese	5,347	.9	3,851	.9	5,428	.9
Cheese	4,306	3.7	4,436	3.6	3,645	3.7
Butter	1,095	14.1	1,248	10.4	916	10.5
Evap., Cond., & Pwd.	2,797	4.5	2,846	4.3	3,287	4.7
Ice Cream & Mixes	2,749	12.3	2,164	12.1	2,686	9.3
Livestock Feed	91		88		70	
Dumped Products	81		21		4	
Skim Equiv. Fort. Prod.	1,802		1,595		1,220	
Ending Inventory	5,651	4.0	5,953	4.0	5,399	4.0
Shrinkage	1,091	3.1	998	3.4	1,077	2.3
Total Utilized in Class II	25,128	4.3	23,321	4.3	23,895	3.9
Nonpool Receipts*	-9,757	3.3	-9,328	3.3	-7,866	3.0
CLASS II - PRODUCER MILK	15,371	5.0	13,993	4.9	16,029	4.4
TOTAL PRODUCER RECEIPTS	79,908	3.8	71,642	3.8	75,854	3.7

NOTE: Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amounts of eggnog during off-season months.

CLASSIFICATION OF MILK

ORDERS 39, 45, 51

— NORTHEASTERN MARKET NO. 45 —						— MADISON MARKET NO. 51 —					
March 1965		February 1965		March 1964		March 1965		February 1965		March 1964	
Thousand	%	Thousand	%	Thousand	%	Thousand	%	Thousand	%	Thousand	%
Pounds	B'fat	Pounds	B'fat	Pounds	B'fat	Pounds	B'fat	Pounds	B'fat	Pounds	B'fat
20,640	3.5	18,473	3.5	18,981	3.5	11,142	3.4	10,074	3.5	10,505	3.4
1,438	3.6	1,275	3.6	1,216	3.5	824	3.7	726	3.7	750	3.7
1,091	2.1	939	2.0	669	2.1	2,542	2.1	2,272	2.1	2,240	2.1
247	1.8	215	1.8	280	1.9	-	-	-	-	-	-
837	.6	597	.4	639	.4	769	.8	677	.8	706	.8
517	.5	577	.5	657	.5	52	.3	48	.7	62	.1
215	.9	181	1.0	223	.8	156	1.3	143	1.3	165	1.5
153	.9	151	.8	90	.8	34	.9	70	2.2	2	1.1
367	12.8	331	12.9	365	13.0	327	12.5	296	12.4	306	12.4
4	21.6	4	22.1	5	22.6	7	27.5	7	28.0	5	22.6
80	35.5	76	35.3	103	34.6	49	34.6	46	35.0	62	34.2
65	19.0	63	18.8	76	19.0	63	19.3	56	19.3	47	21.9
25,654	3.5	22,882	3.5	23,304	3.5	15,965	3.4	14,415	3.5	14,850	3.5
273	3.7	237	3.7	288	4.2	3,469	3.8	916	4.1	2,187	4.0
124	5.2	64	6.0	113	7.4	81	4.6	109	4.5	53	5.3
26,051	3.5	23,183	3.5	23,705	3.6	19,515	3.5	15,440	3.5	17,090	3.5
-766	2.9	-602	3.0	-19	2.6	-1,481	5.0	-1,136	4.7	-743	3.5
25,285	3.5	22,581	3.5	23,686	3.6	18,034	3.4	14,304	3.4	16,347	3.5
-	-	-	-	-	-	7	23.0	7	31.1	5	26.3
3,145	1.1	2,075	1.1	2,555	1.0	1,849	.9	1,443	.9	1,263	1.1
10,041	3.6	9,004	3.6	9,607	3.6	1,275	2.9	1,817	3.1	1,667	2.8
594	35.7	560	35.5	652	35.4	397	36.5	527	35.1	456	35.8
4,712	.3	4,510	.2	5,321	.2	1,904		3,137		2,799	
1,627	8.7	1,346	8.7	1,434	8.2	703	9.8	597	9.6	739	9.1
93		90		77		82		61		78	
79		2		32		48		27		-	
486		423		479		523		458		475	
2,581	4.0	2,818	4.0	2,490	4.1	1,532	4.0	1,733	3.8	1,424	4.1
496	3.6	461	3.7	501	3.7	366	2.7	330	2.5	286	1.9
23,854	3.7	21,289	3.8	23,148	3.7	8,686	3.9	10,137	3.8	9,192	3.9
-4,350	2.8	-4,226	3.2	-3,157	3.2	-2,687	2.3	-2,689	2.8	-2,471	3.6
19,504	3.9	17,063	3.9	19,991	3.6	5,999	4.6	7,448	4.2	6,721	4.0
44,789	3.7	39,644	3.7	43,677	3.7	24,033	3.7	21,752	3.7	23,068	3.7

* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes, and adjustment for Class II interorder transfers shown as Class I.

CLASS I AND RECEIPTS BY MONTHS

POUNDS OF PRODUCER MILK IN CLASS I, ITS PERCENTAGE TO TOTAL PRODUCER MILK WITH TOTALS FOR PRODUCER MILK AND FOR OTHER SOURCE MILK BY WISCONSIN MARKETS

Year and Month	MILWAUKEE, No. 39				NORTHEASTERN, No. 45				MADISON, No. 51			
	CLASS I		From Pro-ducers	Other Source Milk	CLASS I		From Pro-ducers	Other Source Milk	CLASS I		From Pro-ducers	Other Source Milk
	Mil. #	%	Mil. #		Mil. #	%	Mil. #		Mil. #	%	Mil. #	
1964												
Mar.	59.6	78.8	75.7	3.5	23.7	54.2	43.7	1.3	16.3	70.9	23.1	2.0
Apr.	59.1	81.3	72.7	3.5	23.6	55.6	42.5	1.5	15.1	68.3	22.1	1.9
May	58.0	77.5	74.8	3.6	23.2	52.2	44.4	1.5	13.9	60.9	22.9	2.2
June	54.3	77.5	70.1	3.6	21.7	52.1	41.5	1.7	13.9	67.2	20.8	2.3
July	55.0	81.7	67.2	3.9	24.2	66.3	36.4	2.3	14.6	76.0	19.1	2.7
Aug.	55.7	81.5	68.3	3.8	24.1	69.5	34.6	2.7	14.5	76.4	19.0	2.5
Sep.	58.5	86.0	68.0	4.8	24.0	71.5	33.6	2.3	16.6	82.7	20.1	2.4
Oct.	63.9	88.0	72.6	5.1	25.4	67.6	37.6	2.0	18.5	85.2	21.8	2.6
Nov.	58.5	81.8	71.5	4.0	23.2	62.3	37.2	2.0	16.7	78.7	21.2	3.2
Dec.	62.7	82.6	75.9	4.1	24.2	59.4	40.8	1.9	17.3	75.2	23.1	2.6
1965												
Jan.	62.0	79.3	78.2	3.9	24.0	56.2	42.8	1.9	17.0	71.3	23.8	2.3
Feb.	57.6	80.5	71.6	3.7	22.6	57.0	39.6	1.9	14.3	65.8	21.8	1.9
Mar.	64.5	80.8	79.9	4.4	25.3	56.4	44.8	2.3	18.0	75.0	24.0	2.2

FARM NUMBERS AND DELIVERIES

NUMBER OF FARMS AND AVERAGE DAILY DELIVERIES PER FARM BY WISCONSIN MARKETS

Year and Month	MILWAUKEE				NORTHEASTERN				MADISON			
	Number of Farms		Avg. Daily Per Farm		Number of Farms		Avg. Daily Per Farm		Number of Farms		Avg. Daily Per Farm	
	'64	'65	'64	'65	'64	'65	'64	'65	'64	'65	'64	'65
Jan.	2250	2249	1058	1109	1421	1304	1014	1058	642	645	1125	1189
Feb.	2237	2250	1093	1138	1341	1306	1038	1084	641	644	1163	1206
Mar.	2227	2242	1010	1154	1335	1305	1055	1107	640	638	1163	1215
Apr.	2211		1100		1334		1063		635		1158	
May	2185		1106		1333		1075		633		1167	
June	2171		1078		1319		1050		628		1102	
July	2181		993		1323		890		635		973	
Aug.	2232		1003		1326		843		639		958	
Sep.	2236		1019		1317		851		646		1035	
Oct.	2268		1053		1318		920		649		1082	
Nov.	2257		1056		1312		944		642		1103	
Dec.	2252		1090		1311		1005		645		1153	
Avg.	2226		1057		1332		979		640		1098	

COMPARATIVE STATISTICS

SELECTED DATA COMPARISONS, WISCONSIN MARKETS

	Order No. 39			Order No. 45			Order No. 51		
	March		Com- parison	March		Com- parison	March		Com- parison
	'65	'64		'65	'64		'65	'64	
Average Daily:									
Producer Milk, thous. lbs.	2578	2447	+5.4%	1445	1408	+2.6%	775	744	+4.2%
Other Receipts " "	142	126		74	40		128	104	
Gross Class I " "	2101	1933	+8.7%	840	765	+9.8%	609	551	+10.5%
Gross Class II " "	811	771	+5.2%	770	747	+3.1%	294	297	-1.0%
Deliveries per Farm, lbs.	1154	1110	+4.0%	1107	1055	+4.9%	1215	1163	+4.5%
Number of Farms	2242	2227	+15	1305	1335	-30	638	640	-2
Avg. Test of Prod. Milk, %	3.77	3.72		3.68	3.66		3.69	3.66	
Number of Handlers:									
Pool Plants	25	25	-	59	63	-4	20	21	-1
Other Handlers	5	5	-	5	8	-3	8	9	-1
Producer Milk in Class I, %	80.8	78.8		56.4	54.2		75.0	70.9	
Shrinkage to Total Receipts:									
Product Pounds, %	1.37	1.55		1.32	1.26		1.86	1.18	
Butterfat Pounds, %	1.22	1.25		1.45	1.51		1.55	.79	

NEARBY FEDERAL ORDER DATA

TOTAL AND CLASS I PRODUCER MILK, WITH RELATED PRICES - MARCH 1965

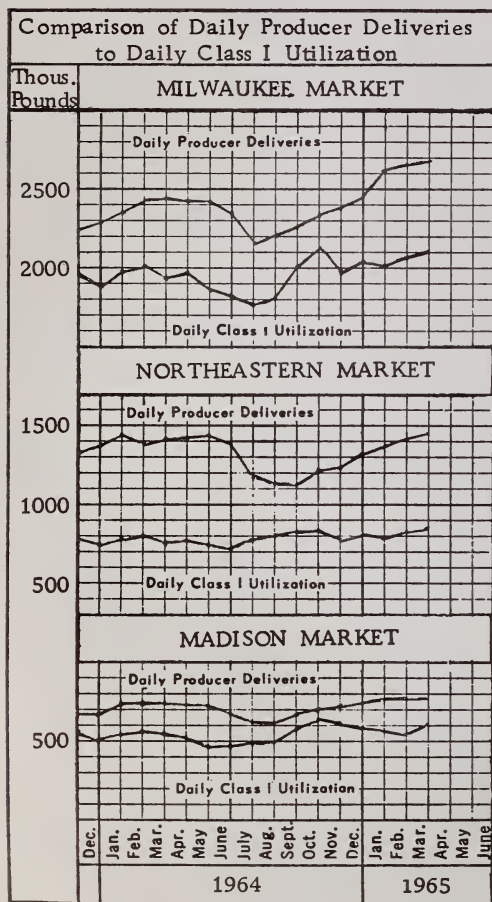
Market	Producer Milk	Class I Milk	Class I Price 3.5% Milk	Producer Price 3.5% Milk
	thous. lbs.	thous. lbs.	\$ per cwt.	\$ per cwt.
Chicago, No. 30	555,400	209,168	3.68	3.48
Duluth-Superior, No. 69	15,373	7,477	3.97	3.39
Madison, No. 51	24,033	18,034	3.66	3.55
Mich. Upper Peninsula, No. 44	10,960	7,606	3.73	3.655
Milwaukee, No. 39	79,908	64,537	3.66	3.58
Minneapolis-St. Paul, No. 68	105,573	63,467	3.86	3.66
Northeastern Wisconsin, No. 45	44,789	25,285	3.52	3.39
Quad Cities-Dubuque, No. 63	23,449	16,288	3.88	3.67
Rock River Valley, No. 38	12,308	9,441	3.70	3.59
Southern Michigan, No. 40	329,227	201,095	4.00	3.70

NOTE: The producer price shown for Michigan Upper Peninsula and Milwaukee is, in each case, the weighted average of minimum pay prices for pool plants, including zone or location differentials. Announced prices for basic zones are quoted in other instances. During base pay periods weighted averages are shown for base and excess prices.

WISCONSIN FEDERAL MILK ORDER BULLETIN

Published Monthly By
Federal Milk Market Administrator
4920 West Burleigh Street
Milwaukee 10, Wisconsin
for the
Milwaukee, Northeastern
and Madison Marketing Areas

This bulletin is primarily to provide producers who are not members of cooperative associations with market information in accordance with §1039.74 of the Milwaukee Wisconsin marketing order, §1045.75 of the Northeastern Wisconsin marketing order, and §1051.77 of the Madison Wisconsin marketing order.



EXPORTED COMMODITIES ARE IMPORTANT SOURCE OF INCOME FOR MIDWEST FARMERS

Foreign markets for American products have assumed increasing importance in recent years. The United States, with a large and persistent deficit in its balance of international payments, is vitally interested in increasing or at least maintaining its favorable trade balance to which agricultural commodities make a substantial contribution.

To farmers, foreign markets are a growing outlet for domestic production, especially for feed grains and soybeans which are produced widely in the Midwest. Even those farmers who produce primarily for the domestic market are benefited by the favorable effect that exported commodities have on production and prices of those that are not exported.

Agricultural exports in recent years have averaged about 16 percent of the cash receipts from farm marketings, while other merchandise exports amounted to only 4 to 5 percent of production. Part of the production of nearly every farm commodity goes abroad. In fiscal 1963-64 it was estimated that the agricultural export market took the output of 80 million harvested acres--about 1 out of every 4 harvested.

Agricultural Exports in Five Midwest States - 1964

	Ill.	Iowa	Ind.	Mich.	Wisc.
	(million dollars)				
Feed grains	157	114	70	13	8
Soybeans and products	179	114	70	5	2
Wheat	97	7	69	52	2
Livestock and livestock products	23	58	15	11	17
Milk and dairy products	5	11	3	7	34
Other	44	28	24	28	15
Total	504	331	251	116	78
Percent of U.S.	8	5	4	2	1
Farm cash receipts	2267	2658	1245	755	1119
Exports as a percent	22	12	20	15	7

Illinois and Indiana farmers receive about one-fifth of their farm income from commodity sales abroad while farmers in Iowa and in the two dairy states--Michigan and Wisconsin--receive 12, 15 and 7 percent of their income, respectively, from this source. (Agricultural Letter, April 9, 1965)